

Article Corporate & Commercial



Advertising Health Services

By Sandy Donaldson

Section 133 of the *Health Practitioner Regulation National Law (South Australia) Act 2010* prescribes rules for advertising health services and reads:

- 1. A person must not advertise a regulated health service, or a business that provides a regulated health service, in a way that
 - a. is false, misleading or deceptive or is likely to be misleading or deceptive; or
 - offers a gift, discount or other inducement to attract a person to use the service or the business, unless the advertisement also states the terms and conditions of the offer; or
 - c. uses testimonials or purported testimonials about the service or business; or
 - d. creates an unreasonable expectation of beneficial treatment; or
 - e. directly or indirectly encourages the indiscriminate or unnecessary use of regulated health services.

Maximum penalty:

- a. in the case of an individual \$60,000; or
- b. in the case of a body corporate \$ 120,000.

- 2. A person does not commit an offence against subsection (1) merely because the person, as part of the person's business, prints or publishes an advertisement for another person.
- In proceedings for an offence against this section, a court may have regard to a guideline approved by a National Board about the advertising of regulated health services.
- In this section - *regulated health service* means a service provided by, or usually provided by, a health practitioner.

The penalties for contravention have recently been increased and are substantial (as above)

The Medical Board has published Guidelines for Advertising a Regulated Health Service that can be found at: <u>https://www.medicalboard.gov.au/Codes-</u> <u>Guidelines-Policies/Advertising-a-regulated-health-</u> <u>service.aspx</u>.

It has also published specific guidelines for advertising cosmetic surgery: <u>https://www.medicalboard.gov.au/</u> <u>Codes-Guidelines-Policies/Guidelines-for-registered-</u> <u>medical-practitioners-who-advertise-cosmetic-surgery.</u> <u>aspx</u>.

continued overleaf ...



The guidelines are intended to provide guidance to the legislation, but it should be noted that under section 133(3), a Court may have regard to these in considering whether an offence has been committed, so health providers advertising services should be familiar with these guidelines.



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